midmark®

VETERINARY

Midmark Academy℠

Continuing Education for the Veterinary Professional

Midmark Academy℠

Your team deserves training that builds confidence, strengthens clinical skills and supports smoother workflows every day. Midmark Academy offers an extensive portfolio of courses in dentistry, dental radiography, anesthesia, monitoring and client experience. Guided by certified clinical instructors, each learning opportunity helps your entire team grow and enhance the experience you deliver to patients and clients.

Empower your team with education through Midmark Academy.℠

In veterinary medicine, success hinges on more than just skill—it's about teamwork. When your entire staff is aligned and empowered, extraordinary things can happen.

That's where **Midmark Academy** comes in. Our Accredited Specialists deliver comprehensive training in your hospital and involving your entire staff. Following this approach can lead to:

- Building confidence
- Improved patient outcomes
- Team empowerment
- Reduced turnover
- Practice growth

Let Midmark Academy help you take veterinary care to the next level.

Midmark Academy℠

Anesthesia Monitoring and Machine Skills Lab

4 CE Credit Hours*

Our comprehensive, hands-on, half-day anesthesia monitoring training is provided in your clinic by a member of the Midmark Veterinary Training and Education Network.

This training helps participants become familiar with best practices for operating and maintaining their anesthesia and monitoring equipment

Training topics include:

- Anesthesia machine theory of operation, function of components and flow of gases
- Proper equipment maintenance for long-term performance and better patient outcomes
- Overview of ACVAA anesthetic monitoring guidelines for small animals
- Five-parameter, hands-on monitoring including circulation, oxygenation and ventilation
- How vital signs are measured and what the readings mean

Veterinarians and credentialed technicians who complete this session will earn four hours of CE credit* for Anesthesia Monitoring and Machine Skills Lab. Class size is limited to 10 attendees.

VI-AMT	Anesthesia Monitoring and Machine Skills Lab	$1,995.00**
VI-AMT-ADD	Introduction to Mechanical Ventilation (add-on only)	$575.00

Anesthesia Game Plan Workshop

4 CE Credit Hours*

This workshop is provided in your clinic by a member of the Midmark Academy Veterinary Training and Education Network where they will help participants learn the keys to completing a successful anesthetic case.

Training topics include:

- Review of ACVAA/AAHA monitoring/anesthesia guidelines
- Setting up the patient for an anesthetic case
- Balanced anesthesia/pain management best practices
- Troubleshooting vital signs readings and anesthesia complications
- Developing an anesthesia record-keeping plan

Veterinarians and credentialed technicians who complete this session will earn four hours of CE credits* for Anesthesia Game Plan Workshop. Class size is limited to 10 attendees.

VI-AMT2	Anesthesia Game Plan Workshop	$1,995.00**
VI-AMT3	Anesthesia Monitoring Lab and Workshop (VI-AMT and VI-AMT2 scheduled on the same day)	$3,495.00**
VI-AMT-ADD	Introduction to Mechanical Ventilation (add-on only)	$575.00

To set up training sessions or questions, please contact your local distributor representative or email: **midmark-academy@midmark.com.**

Anesthesia Simulation Workshop

8 CE Credit Hours*

This training begins with a half-day review of anesthesia and monitoring best practices. A veterinary technician specialist in anesthesia will walk you through efficiently operating and maintaining your equipment for optimal performance and troubleshooting patient alarms. After lunch, your team will participate in an anesthesia skills simulation lab where a proprietary software monitoring program provides immediate feedback for clinical decisions through corresponding changes in vital signs. Each scenario is designed to enhance team communication, critical thinking and sound medical responses to common situations encountered in anesthetic cases.

VI-SIM	Anesthesia Simulation Workshop	$6,495.00

Anesthesia Simulation with Foundations in CPR

8 CE Credit Hours*

Building on the Anesthesia 101 and 201 course, your team will experience simulated anesthetic scenarios which demonstrate commonly encountered situations up to ASA Level III patients, as well as a half day of CPR lecture and simulation training.

Training topics include:

- Recap ACVAA monitoring and anesthesia guidelines.
- Run through simulated anesthetic cases for ASA statuses I–III.
- Enhance and strengthen clinical team communication skills.
- Identify physiologic changes and implement effective interventions.
- Calculate and deliver fluid administration rates.
- Address breed- and species-specific considerations for dogs and cats during cardiac arrests.

VI-AMT-SIM2	Anesthesia Simulation with Foundations in CPR	$6,495.00

Anesthesia Monitoring Training and Education Network (AMTEN) All of our AMTEN trainers are industry-leading NAVTA-accredited specialists with the VTS (Anesthesia-Analgesia) designation. The network includes faculty members of several top veterinary university programs and national conferences, who are members of professional organizations such as the AVTAA and NAVAS. Members of the American Veterinary College of Anesthesia and Analgesia (AVCAA) support the training of both technicians and veterinarians.

*These programs were reviewed and approved by the AAVSB RACE program for continuing education credits in jurisdictions which recognize AAVSB RACE approval. Please contact the AAVSB RACE program if you have any comments/concerns regarding a program's validity or relevancy to the veterinary profession. Provider #436.

**Prices vary for clinics located outside the contiguous in US.

CPR Simulation Training

4 CE Credit Hours*

In this 4-hour course, your team will receive comprehensive training in the latest CPR guidelines. This includes a mix of exercises, group discussions and lectures focused on key concepts, followed by a hands-on session using advanced simulation technology to practice and reinforce skills. The structured approach is designed to enhance knowledge and confidence in performing CPR.

Training topics include:

- Learn and practice proper BLS and ALS CPR.
- Identify the different types of arrest and respond with breed- and species-specific techniques for dogs and cats.
- Initiate direct, effective communication with team members.
- Discuss each team member's role and responsibilities throughout a CPR event.
- Understand the effects, calculations and administration methods of emergency medications and IV fluids.

VI-CPR	CPR Simulation	$2,495.00

Advanced Anesthesia Simulation with Foundations in CPR

8 CE Credit Hours*

Expanding on the Foundations in Veterinary Anesthesia and Simulation Workshop, this course covers advanced anesthetic cases for ASA Level III and IV patients. Participants engage in new scenarios, emphasizing emergency preparedness and CPR training in a simulated environment.

Training topics include:

- Recap ACVAA monitoring and anesthesia guidelines.
- Apply ASA classifications to create tailored anesthetic plans.
- Manage anesthetic complications for higher-risk patients.
- Develop strategies for unknown emergency cases.
- Practice BLS and ALS CPR techniques through structured simulations.
- Respond effectively to cardiac arrests with breed- and species-specific methods for dogs and cats.

VI-AMT-SIM3	Advanced Anesthesia Simulation with Foundations in CPR	$6,495.00

To set up training sessions or questions, please contact your local distributor representative or email: **midmark-academy@midmark.com.**

Midmark Academy℠

Dental Radiography Positioning Training

4 CE Credit Hours*

Comprehensive, hands-on, half-day training performed in your clinic by a member of the Midmark Academy Training and Education Network.

This training will help your entire staff become more efficient with acquiring full mouth radiographs.

Training topics include:

- Generator usage
- Midmark Imaging Software training
- Positioning techniques for both canine and feline patients
- How to overcome common positioning mistakes
- Proper maintenance and storage techniques

Veterinarians and credentialed technicians who complete this session will earn four hours of CE credits* for dental radiography and positioning training.

VI-RAD	Dental X-ray Positioning Training	$1,995.00**
VI-RAD-ADD	Regional Dental Anesthetic Blocks (2-hour add-on)	$575.00

*These programs were reviewed and approved by the AAVSB RACE program for four hours of continuing education in jurisdictions which recognize AAVSB RACE approval. Please contact the AAVSB RACE program if you have any comments/concerns regarding a program's validity or relevancy to the veterinary profession. Provider #436.

**Prices for contiguous in US only.

***Prices for clinics located outside the contiguous in US.

Cleaning, Probing and Charting Training

4 CE Credit Hours*

This training will help participants become familiar with best practices for dental cleaning, probing and charting.

Training topics include:

- Dental equipment use, care and maintenance
- Ergonomics, workflow and safety
- Hand instrumentation
- Instrument sharpening
- Sub/supra gingival scaling and polishing
- Anatomy and common pathology
- Triadan tooth numbering system
- Oral exam and charting
- Home care

Veterinarians and Veterinary Technicians who complete this session will earn four hours of CE credits* for Dental Cleaning, Probing and Charting Training.

VI-CPC	Cleaning, Probing and Charting Training	$1,995.00***
VI-CPC-ADD	Dental Technician (2-hour add-on)	$575.00
VI-RAD-ADD	Regional Dental Anesthetic Blocks (2-hour add-on)	$575.00
VI-RDCP	Both Courses **VI-RAD** and **VI-CPC** (scheduled on the same day)	$3,495.00

To set up training sessions or questions, please contact your local distributor representative or email: **midmark-academy@midmark.com.**

Level 2 Dentistry Training for Technicians

8 CE Credit Hours*

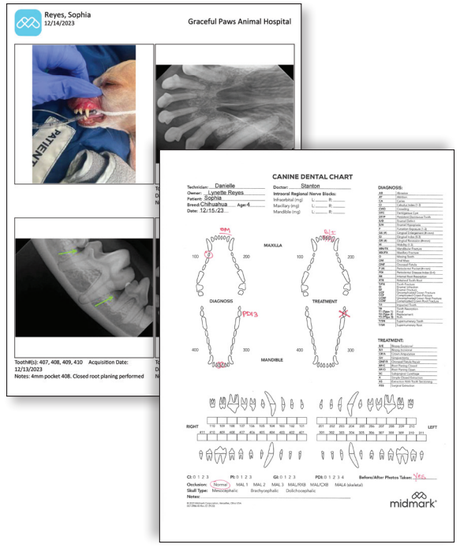
This training will help participants advance their skill set and learn to perform dentistry CORE techniques (comprehensive oral and radiographic evaluation) to the top of their license with confidence and proficiency.

Training topics include:

- Regional dental nerve blocks
- Advanced charting
- Closed root planing
- Periodontal therapy including perioceutic application
- Advanced software training (Midmark Imaging Software users)
- Best-practice strategies for capturing full-mouth radiographs

Prerequisite: Level 1 Dentistry Training for Technicians.

Veterinarians and Veterinary Technicians who complete this session will earn eight hours of CE credits* for Level 2 Dentistry Training for Technicians. Class size is limited to 10 attendees.



VI-RDCP2	Level 2 Dentistry Technician Training	$3,795.00

The Ultimate Client Experience

4 CE Credit Hours*

The Ultimate Client Experience is a dynamic and interactive workshop developed for client-facing teammates. It provides a personalized and tailored experience that aligns with the unique needs of your practice.

Your Client Care Team is the first and last point of contact when clients call or visit your practice. This training will help your entire staff create a positive experience for clients and their pets.

Training topics include:

- Build and maintain trust and open communication in your practice
- Develop problem solving skills and promote creativity
- Understand the lasting impact of the Client Care Team
- Explore the subtle differences of your customers' experiences
- Embrace empathy and understanding for differing points of view
- Adapt and manage challenging clients
- Experience the client journey and the moments that matter

Veterinarians and credentialed technicians who complete this session will earn four hours of CE credits* The Ultimate Client Care Experience

Impact of workshop:

- Improved client retention and growth
- Greater compliance and successful patient care outcomes
- Higher team engagement and reduction in turnover
- Enhanced job satisfaction

To set up training sessions or questions, please contact your local distributor representative or email: **midmark-academy@midmark.com.**

Midmark Academy℠

Whole Mouth, Whole Team Workshop

6 CE Credit Hours*

Strengthen your dentistry program by aligning every role—veterinarians, technicians, client service representatives and hospital managers—around a common vision for oral health care. Through guided discussion, collaborative planning and hands-on training, your team will gain clarity, confidence and coordination in delivering better patient care and client communication.

Training topics include:

- Discuss dentistry challenges to identify what's working, what's not, and what your team can change
- Learn strategies from real-world success stories that improve scheduling, efficiency, confidence and team dynamics
- Define, delegate and streamline essential dental procedures including radiographs, probing/charting and scaling/polishing

002-1640-00	Whole Mouth, Whole Team Workshop	$6,995.00

Whole Team to Hands-On: Dentistry Training for Everyone

14 CE Credit Hours* (2 Days)

This comprehensive 2-day training aligns your entire care team around a shared vision for oral health care. Day 1 focuses on team-wide collaboration to build workflows, improve communication and set actionable dentistry goals. Day 2 provides separate veterinarian and technician lab tracks with personalized instruction, ensuring technical skills and confidence in CORE and advanced procedures.

Training topics include:

DAY ONE: Whole Team Training (6 Hours)
Audience: Veterinarians, Technicians, CSRs, Hospital Managers

- Identify and address common challenges in dental workflows.
- Learn from real-life examples of improved efficiency and outcomes.
- Create an actionable plan for elevating dentistry in your practice.
- Streamline CORE Procedure workflow: clarify who does what, when and how. Includes charting activities.

DAY TWO: Clinical Dentistry Labs (8 Hours)
Audience: Veterinarians + Technicians (Separate Tracks)

VETERINARIAN TRACK

- Recognize oral pathology with confidence.
- Learn best practices in pain management and oral surgery.
- Receive hands-on training for nerve blocks and surgical technique.

Group size: Up to 5 Veterinarians.
NOTE: Additional participants may be accommodated for an added per-DVM fee, with a maximum group size of 8.

TECHNICIAN TRACK

- Practice accurate dental radiograph positioning.
- Refine periodontal scaling, polishing and charting techniques.
- Learn proper instrument use, care and maintenance.

Group size: Up to 10 Technicians

002-1640-10	Whole Team to Hands-On: Dentistry Training for Everyone	$18,495.00

To set up training sessions or questions, please contact your local distributor representative or email: **midmark-academy@midmark.com.**

Midmark Academy℠ Clinical Training Courses

PART NUMBER	INDIVIDUAL TRAINING COURSE DESCRIPTIONS	PRICE
VI-AMT	**Anesthesia Monitoring and Machine Skills Lab** (for veterinarians and technicians) [RACE® 4 Hours] • 10 attendees max	$1,995.00
VI-AMT2	**Anesthesia Game Plan Workshop** (for veterinarians and technicians) [RACE 4 Hours] • 10 attendees max	$1,995.00
VI-AMT3	**Anesthesia Monitoring Lab and Workshop, Full Day (VI-AMT + VI-AMT2)** [RACE 8 Hours] • 10 attendees max	$3,495.00
VI-AMT-ADD	**Introduction to Mechanical Ventilation** (add-on only) [RACE 2 Hours] • 10 attendees max	$575.00
VI-AMT-SIM	**Anesthesia Simulation Workshop** [RACE 8 Hours] • 10 attendees max • Requires 1 Veterinarian participant	$6,495.00
VI-AMT-SIM2	**Anesthesia Simulation with Foundations in CPR** [RACE 8 Hours] • 10 attendees max • Requires 1 Veterinarian Participant	$6,495.00
VI-AMT-SIM3	**Advanced Anesthesia Simulation with Foundations in CPR** [RACE 8 Hours] • 10 attendees max • Requires 1 Veterinarian Participant	$6,495.00
VI-CPR	**CPR Simulation Training Half Day** [RACE 4 Hours] • 10 attendees max • Requires 1 Veterinarian Participant	$2,495.00
VI-RDCP	**Dental Radiography Positioning, Cleaning, Probing + Charting Full-Day Lab** [RACE 8 Hours] • 10 attendees max • In-clinic training on client's equipment—specimens not provided	$3,495.00
VI-RDCP2	**Level 2 Dentistry Technician Training** [RACE 8 Hours] • 10 attendees max • Level 1 is a prerequisite	$3,795.00
VI-RAD	**Dental Radiography Positioning Lab** [RACE 4 Hours] • 10 attendees max	$1,995.00
VI-RAD-ADD	**Regional Dental Anesthetic Blocks Lab** (add-on only) [RACE 2 Hours] • 10 attendees max • Requires 1 Veterinarian participant	$575.00
VI-CPC	**Cleaning, Probing + Charting Lab** [RACE 4 Hours] • 10 attendees max	$1,995.00
VI-CPC-ADD	**Dental Technician** (add-on only) [RACE 2 Hours]	$575.00
002-1640-35	**Ultimate Client Care Experience** [RACE 4 Hours] • Recommended for entire staff	$6,495.00
———	**Level 1 Clinical Dentistry Training, 2 Day** • Course includes up to 6 DVMs. Each additional DVM, up to 8 DVMs, is $2,695 per DVM, **contact midmark-academy@midmark.com**	$16,170.00
———	**Level 2 Clinical Dentistry Training, 1 Day** • Course includes up to 6 DVMs. Each additional DVM, up to 8 DVMs, is $1,895 per DVM, **contact midmark-academy@midmark.com**	$11,370.00

To set up training sessions or questions, please contact your local distributor representative or email: **midmark-academy@midmark.com.**

Designing better care.®

Midmark is an ISO 13485 and ISO 9001 Certified Company.
Certain products are not included. See the complete list at:
midmark.com/ISO

For more information, contact your Midmark distributor
or call: 1.800.MIDMARK. Outside the USA call:
1.937.526.3662nor visit our website: midmark.com

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