



DENTAL

Delivery Services



COORDINATION + DELIVERY

Right on time. Every time.

At Midmark, we understand how valuable your time is—and we’re committed to making your entire experience as seamless and stress-free as possible. Our dedicated project coordinators and expertly trained delivery and setup teams bring unparalleled knowledge of Midmark products and a deep understanding of the coordination and delivery process. In fact, Midmark Delivery Services can reduce on-site delivery times by up to 65% and consistently earns a customer satisfaction score greater than 9 on a 10-point scale.



Midmark Delivery Services

- Single point of contact simplifies communication for all project coordination
- Midmark-trained team handles delivery and setup of all equipment and accessories
- Offsite, pre-assembly of equipment and accessories reduces disruption to facility operations
- Midmark recommended functional testing is available for all equipment
- Insurance covers products throughout delivery and setup

MIDMARK PREMIER DELIVERY SERVICES

Included Services	Midmark Premier Delivery Service
Use of Midmark Preferred Partners and trained delivery teams	✓
Pre-assembly and blanket wrap (chairs and seating only)	✓
Assignment of Midmark project coordination team	✓
Assignment of Midmark field-based project manager	✓
Pre-delivery site survey	✓
Guaranteed delivery on a specific day and time (if requested)	✓
After-hours and Saturday delivery	✓
Delivery to room, placement of equipment and removal of trash	✓
Installation or removal of old equipment (additional charges apply)	✓
On-site support from a Midmark-trained service technician	✓
Wipe-down of all equipment to ensure readiness for use	✓
Room-level serial number assignments for facilities management	✓
No product restrictions	✓
No site restrictions	✓

CABINETRY INSTALLATION

Protect your investment.

The Midmark-trained delivery and installation team is dedicated to providing **best-in-class cabinetry solutions. Your cabinetry is installed right the first time—on schedule and with minimal effort on your part.** We handle the details so you can stay focused on what matters most: your patients.



Midmark Cabinetry Installation

- Midmark Field Project Manager stays on-site throughout delivery and installation to ensure smooth execution
- Pre-delivery site survey and confirmation of field measurements help avoid delays or rework
- Products are delivered and placed in rooms at a scheduled, agreed-upon time, and trash is removed from the site
- Midmark-trained team installs product according to the approved Statement of Work
- On-site team leads customer walk-through and resolves punch-list items to ensure satisfaction



- 01** Field measurements are confirmed to ensure seamless installation.
- 02** Expert product assembly helps you get the most out of your cabinetry.
- 03** A final walk-through and adjustments help ensure a fully functional space.

CABINETRY INSTALLATION INCLUDES PREMIER DELIVERY + ADDITIONAL SERVICES

Included Services	Cabinetry Delivery + Installation
Assignment of Midmark project coordination team	✓
Assignment of Midmark field-based project manager	✓
Assignment of Midmark-trained installation team	✓
Internal design review with the Midmark team	✓
Provision of a Statement of Work	✓
Confirmation of field measurements	✓
Guaranteed delivery on a specific day and time (if requested)	✓
After-hours and Saturday delivery	✓
Use of Midmark Preferred Partners and trained delivery teams	✓
On-site support from a Midmark field-based project manager	✓
Delivery to room, equipment placement and removal of trash	✓
Installation of all Midmark products	✓
Wipe-down of all equipment to ensure readiness for use	✓
Punchlist resolution	✓

PRECISION INSTALLATION

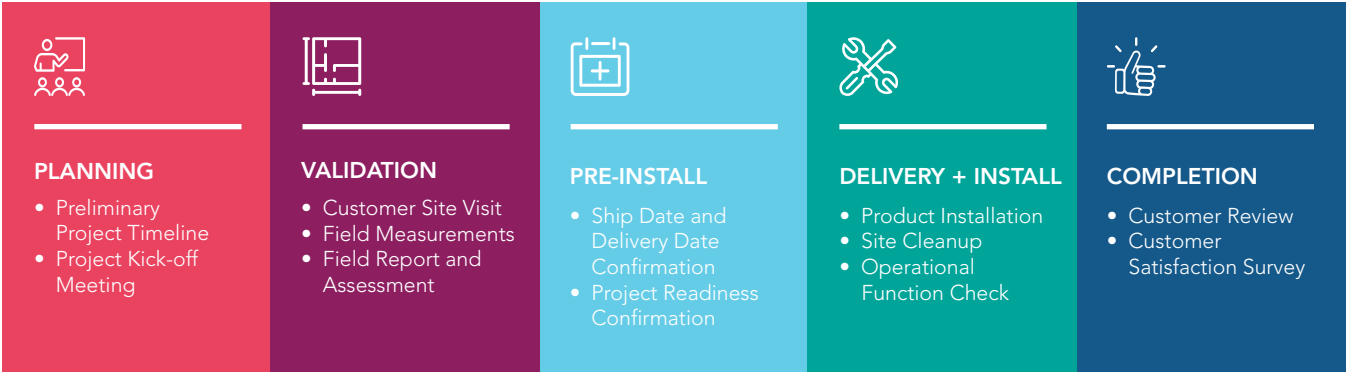
Trusted Performance.

The Midmark installation team brings in-depth knowledge of Midmark equipment to help ensure it is installed correctly, efficiently and safely. Their expertise helps deliver seamless integration—whether of treatment chairs, delivery systems, lights, X-ray units, air compressors or vacuums—**supporting your unique clinical workflow.**



Midmark Equipment Installation

- Single point of contact simplifies communication for all project coordination
- Planning is managed from project initiation through completion
- Equipment setup and functional tests are completed for all installed equipment
- Final quality audit ensures the equipment is fully operational



01 Midmark installation helps ensure your equipment is securely installed and seamlessly connected.



02 Final touches help confirm your equipment is operating properly before we leave your facility.



Designing better care.®

Midmark is an ISO 13485 and ISO 9001 Certified Company.
Certain products are not included. See the complete list at:
midmark.com/ISO

For more information, contact your Midmark dealer or call:
1.800.MIDMARK

Outside the USA call: 1.937.526.3662 or visit our website:
midmark.com

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