midmark®

# Delivery + Installation Services

# COORDINATION + DELIVERY

## Right on time, every time.

**At Midmark, we know how valuable your time is and we want to make your entire experience as seamless and painless as possible.** Our team of dedicated project coordinators and trained delivery and setup teams have an unparalleled understanding of our products as well as the coordination and delivery process. In fact, Midmark Delivery Services maintains an average customer satisfaction score of >4 on a scale of 1-5.

## Midmark Delivery Services

- Single point of contact for all project coordination
- Midmark trained team handles delivery and setup of all equipment and accessories
- Offsite, pre-assembly of equipment and accessories reduces disruption to facility operations
- Midmark recommended functional testing available for all equipment
- Insurance coverage for products throughout delivery and setup

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Design + Quote → Order → Deliver + Install → See Patients

**CHOOSE FROM PREMIER + ESSENTIAL DELIVERY SERVICES.**

| In-Room Delivery Services | Midmark Premier Delivery Service | Midmark Essential Delivery Service |
|---|---|---|
| Delivery to room, set in place, trash removal | ✓ | ✓ |
| Use of Midmark Preferred Partners and trained delivery teams | ✓ | ✓ |
| Remote pre-setup of equipment and accessories | ✓ | ✓ |
| Midmark project coordination team assigned | ✓ | |
| Midmark field-based project manager assigned | ✓ | |
| Guaranteed delivery - delivery on a specific day and time (if requested) | ✓ | |
| Site survey performed ahead of delivery | ✓ | |
| Midmark recommended functional tests performed | ✓ | |
| Midmark trained service technician on-site (for 15 or more Barrier-Free exam or procedure chairs) | ✓ | |
| Installation or removal of old equipment (additional charges apply) | ✓ | |
| After-hours and Saturday delivery available | ✓ | |
| Serial numbers with room assignments provided for facilities management | ✓ | |
| All equipment wiped down and ready to use | ✓ | |
| Accommodate 53' trailer | ✓ | |
| Product restrictions | No | Yes* |
| Site restrictions | No | Yes** |

**Only available on orders up to 6 (in any combination) of Midmark 626 Barrier-Free® Examination Chairs (626-001 or 626-002), Ritter® Barrier-Free Examination Chairs (224 or 225) or Manual Examination Tables (203, 204, 95, 640) plus any combination of up to 13 side chairs, stools and sterilizers.*

***Site must accommodate stair-free access to the first floor and have elevator access for upper floor deliveries. Not available in Hawaii or Alaska.*

# CABINETRY INSTALLATION

## Protect your investment.

The Midmark trained delivery and installation team is dedicated to providing you with **best-in-class cabinetry solutions. Midmark product is installed right the first time, on schedule and projects are completed with minimal customer effort.** We worry about your cabinetry so you can continue to focus on patient care.

## Midmark Cabinetry Installation

- Midmark Field Project Manager assigned and on-site for the duration of delivery and installation
- Site survey performed and field measurements confirmed prior to delivery
- Product delivered, placed into the rooms and trash removed from the site at an agreed upon time
- Midmark trained team installs product per the statement of work
- Customer walk-through and punchlist resolution

**01** Field measurements confirmed to ensure seamless installation

**02** Expert product assembly so you get the most out of your cabinetry

**03** Final walk-through and adjustments ensure a fully functional space

### CABINETRY INSTALLATION INCLUDES PREMIER DELIVERY + THE FOLLOWING SERVICES.

| Features | Cabinetry Delivery + Installation |
|---|---|
| Midmark project coordination team assigned | ✓ |
| Midmark field-based project manager assigned | ✓ |
| Midmark trained installation team assigned | ✓ |
| Internal design review with team | ✓ |
| Site survey performed ahead of delivery | ✓ |
| Provide Statement of Work | ✓ |
| Field measurements confirmed | ✓ |
| Guaranteed delivery - delivery on a specific day and time (if requested) | ✓ |
| After-hours and Saturday delivery available | ✓ |
| Use of Midmark Preferred Partners and trained delivery teams | ✓ |
| Midmark field-based project managers on-site for delivery | ✓ |
| Delivery to room, set in place, trash removal | ✓ |
| Installation of all Midmark product | ✓ |
| All equipment wiped down and ready to use | ✓ |
| Punchlist resolution | ✓ |

# SYSTEMS INSTALLATION

## Worry-free technology where you need it most.

Midmark connected solutions are designed to improve patient-caregiver interaction at the point of care and beyond. However, integrating technology into your facility can present many challenges. Midmark trained integration teams engage early in your project with **the product knowledge and clinical expertise needed to help ensure that your connected solutions are seamless and best suited to your unique clinical workflow.**

## Midmark Systems Installation

- Wall-mounting of Midmark® Workstations and Midmark® Digital Vital Signs products
- Complete wiring of all Midmark connected solutions
- Setup and configuration of all Midmark digital diagnostic products
- Final quality audit ensures the exam room equipment is fully operational

**01** Ensure that your technology is securely installed and seamlessly connected.

**02** Final touches help ensure that your equipment functions as you need it to before we leave your facility.

### CHOOSE FROM THE FOLLOWING WIRING, CONFIGURATION + MOUNTING SERVICES.

| Product | Midmark Delivery Services | | Midmark Systems Installation | |
|---|---|---|---|---|
| | Deliver to Room | Assemble + Test | Wire + Configure | Wall Mount |
| Accessories | ✓ | ✓ | | |
| Midmark Workstations (Mobile) | ✓ | ✓ | | |
| Midmark Workstations (Wall Mounted) | ✓ | | ✓ | ✓ |
| Cabinetry | ✓ | | | ✓ |
| Diagnostic Products | ✓ | | ✓ | ✓ |
| Exam/Procedure Chairs | ✓ | ✓ | ✓ | |
| Lighting | ✓ | ✓ | | ✓ |
| Lighting (Ceiling Mounted) | ✓ | | | ✓ |
| Seating | ✓ | ✓ | | |
| Sterilizers | ✓ | ✓ | | |

Designing better care®

Midmark is an ISO 13485 and ISO 9001 Certified Company.
Certain products are not included. See the complete list at:
midmark.com/ISO

For more information, contact your Midmark dealer or call:
1.800.MIDMARK

Outside the USA call: 1.937.526.3662 or visit our website:
midmark.com

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