



## CORPORATE PROFILE

### OVERVIEW

**Midmark Corporation** is the only clinical environmental design company that enables a better care experience at the point of care in medical, dental and animal health. We achieve this by harmonizing space, technology, products and workflows for caregivers and patients at the point of care. It is this attention to design that has enabled us to transform the clinical care environment for the betterment of all, hence our tagline - *Designing better care.*™

### OUR VISION

To anticipate, create and lead the best healthcare experience for all

### OUR MISSION

Improving the experience between the patient and the caregiver is at the heart of everything we do.

### TEAMMATES

1,800+ worldwide

### HISTORY

A privately held company, Midmark has been able to reinvent itself over and over for more than 100 years. Formerly The Cummings Machine Company, **Midmark was founded in 1915**, manufacturing cement mixers, then mining locomotives, foundry equipment and custom metal fabrications. Since moving into the healthcare market in the 1960s, we have not only built quality and market-leading products that meet customers' needs for more efficient and effective patient care, but have maintained customer relationships built on integrity and trust.

Midmark is focused on helping physicians and care teams deliver the best patient care with better equipment, smarter workflows and integrated technology. For the **medical market**, we provide a unique offering of clinical workflow solutions, encompassing clinical workflow services, RTLS technology, medical equipment, diagnostic devices and design assistance, resulting in improved efficiency within health systems.

We emerged into the **dental and veterinary markets** over the last two decades and continue to grow and incorporate new products into our current lines. We use our deep knowledge of the dental care space to help our customers design the space that meets their needs, and provide products that deliver optimal patient care and create a seamless, efficient workflow. Within the veterinary market, we offer solutions that serve the full care continuum of veterinary healthcare—from containment to preventive and procedural care, allowing customers a single source for high quality and innovative equipment, technology, clinical training and services.

Beyond our dedication to enriching the point of care experience in the markets we serve, we are passionate leaders, elevating the game and delivering winning solutions to meet customer needs. We are agile, anticipating the future, reflecting and taking action.

As we continue to grow, our commitment to our aspirational vision of anticipating, creating and leading the best healthcare experience for all is unchanged. Simply put, we share a passion for helping others.

### EXECUTIVE LEADERSHIP

John Q. Baumann, President and CEO  
Bob Morris, Chief Financial Officer  
Eric Shirley, Chief Commercial Officer  
Mike Walker, Chief Operations Officer  
Sharyl Gardner, Chief Administrative Officer

#### HEADQUARTERS:

##### Midmark Corporation

1700 S. Patterson Blvd.  
Suite 400  
Dayton, OH 45409

New headquarters – Austin Landing,  
South Dayton  
Fall, 2018

##### Midmark Versailles

60 Vista Drive  
Versailles, OH 45380

(Home of the new Experience Center,  
including Design Center and Business  
Center – Spring, 2020)  
Largest manufacturing facility

1-800-MIDMARK

### OTHER LOCATIONS

**Carthage, MO** – Veterinary containment systems, tubs and tables

**Glasgow, KY** – Premium dental cabinetry

**Lincolnshire, IL** – Radiographic imaging products for the human and animal dental markets

**Tampa, FL** – Monitoring and critical care equipment designed specifically for the animal health market

**Torrance, CA** – Full line of IQ digital diagnostic products

**Traverse City, MI** – RTLS software and devices

**Mumbai, India** – Patient care equipment, including hospital beds, surgical lighting and home care beds

**Quattro Castella, Italy** – Tabletop sterilization products and accessories for the medical, dental and animal health markets

## OUR VALUES

*We are Passionate Leaders*  
We elevate the game and deliver winning solutions.

*We are Courageous*  
Our "we've got this!" attitude creates success.

*We are Curious*  
We are lifelong learners seeking new insights.

*We are Agile*  
We anticipate the future, reflect and take action.

*We are Authentic*  
We value open and genuine communication and relationships.

## PHILANTHROPY

At Midmark, we believe that all people deserve accessible, quality healthcare and are committed to doing our part to make this happen.

Because we want to make a positive difference in every life we touch, we support organizations, such as World Vision, who are dedicated to providing healthcare to developing countries by donating medical and dental equipment through corporate sponsorships and product promotions.

Our teammates live our mission and values each and every day. They serve their communities as active participants in blood drives, Relay for Life®, Habitat for Humanity® and numerous additional fundraising events.

## OUR BRAND TRAITS

We are committed to developing quality products, services and integrated technologies that allow healthcare providers to increase efficiency in their practices.

**Expert**  
Our customers recognize us as leaders in the industry.

**Trusted**  
We link ingenuity to action.

**Genuine**  
We are dedicated to our customers, our teammates, our families and our communities.

**Inspired**  
We are a trusted partner.

## PRODUCTS AND SERVICES

### **Animal Health**

Anesthesia, carts and cabinets, casework, dental delivery systems, digital dental X-ray, monitoring, instrument processing, lighting, seating, containment equipment, exam and treatment tables, radiography and continuing education programs

### **Dental**

Operatory packages, patient chairs, instrument delivery systems, lighting, clinician seating, cabinetry, imaging products, instrument processing, sterilization casework, air compressors and vacuums, imaging

### **Medical**

Barrier-Free® power exam tables, procedures tables, manual exam tables, casework, carts and cabinets, instrument processing, procedure and exam lighting, seating, Care Exchange™ workstations, digital diagnostic products, RTLS software and devices

## RECENT AWARDS

Best Places to Work in Dayton, 2<sup>nd</sup> Place, Large Business Category, Dayton Business Journal

Business of the Year, The Darke County Economic Development Office and Partnering for Progress

GOOD Design Award, Chicago Athenaeum: Museum of Architecture and Design, Midmark Synthesis Casework Collection

Maureen Patterson Award, Dr. Anne Eiting Klamar – Midmark Chair of the Board, Dayton Development Coalition

Business of the Year, Manufacturing Category, Dayton Business Journal

David Rinderle Silver Lining Award, Midmark Wellness Program

Nightingale Award - Gold, Innovation, IQvitals Zone, Healthcare Design Magazine

## FIND US ONLINE

[midmark.com](http://midmark.com)

## CORPORATE MEDIA CONTACT

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