



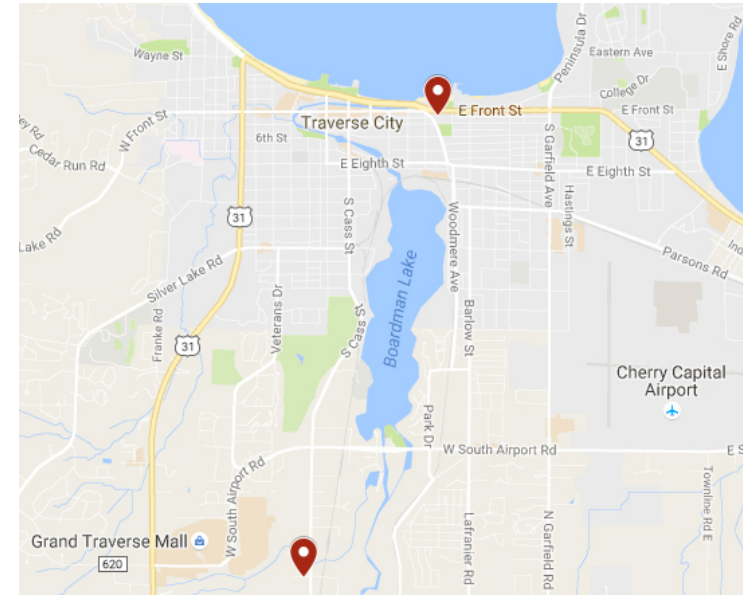
**2018 Customer  
Course Schedule**

**Contact Us:** (877) 983-7787 or  
[VersusUniversity@versustech.com](mailto:VersusUniversity@versustech.com)

## Classroom Location

Versus Technology  
Bayside Education & Visitor Center  
600 E. Front Street, Suite 106  
Traverse City, MI 49686

[Map](#)



All Versus University classroom courses are conducted by certified professional educators. On-site courses consist of instructor-led presentations, labs, and certification testing. Students will gain real-world, hands-on experience with the Versus system and have the opportunity for group discussion and networking with fellow students from across North America.

Daily on-site lunch service is included. Class begins promptly at 8:30 A.M. each day.

**As part of the Midmark family of companies, Versus locations are smoke- and vapor-free campuses.**

Registration fees cover classroom training, related material and lunches. Fees do not include travel or lodging expenses. While every effort is made to conduct courses as scheduled, Versus Technology reserves the right to cancel courses at any time. Students enrolled in a cancelled session may apply their Versus class registration fee to another course within 12 months.

## SA-150: System Analyst Training

This three-day comprehensive training course is designed specifically for Versus workflow customers. The course will provide an overview of Versus hardware & workflow software core fundamentals. Students are provided a hands-on opportunity to understand the automation of workflow for a patient visit through different scenarios with the Versus real-time locating system (RTLS). The course will also review troubleshooting techniques and ongoing system maintenance procedures that will enhance the facility's ability to support the Versus system through "go-live" and beyond. This course covers the following topics:

- Configuring the user interface
  - Badge Form builder
  - Enterprise View Builder
- Versus Badge Management
  - Badge Utility
  - Badge Form
- Advanced configuration features for
  - List Manager
  - SMTP
- Managing user and group security
  - Authentication setup & configuration
  - Active Directory integration
- Basic Authentication
  - Security Access
- User level Workflow Theory
- RTLS Core
  - Badge Assignment
  - Location Status
  - Discharge / Drop Boxes
  - Staff Interactions
- Workflow – Using the system, supporting & change management
- Workflow – Troubleshooting
- Workflow – Training
- Workflow – Reporting
- Software Management (Authentication)

### Who should attend:

- Technical staff responsible for supporting or educating on a Versus system in the end customer environment
- Clinical informatics members of project teams
- Project team members designated as implementation owners post go-live

**Cost:** \$1,500

## AS-200: Application Support Training

This four-day advanced course provides in-depth instruction on the higher-level elements of the basic build and application support of the Versus software solutions. Students will become certified in the following:

- Sensory Network Platform
- Sensory Network configuration (Device ID/Naming conventions etc.)
- Sensory Network Verification (Walking verification/audit)
- Configuring the user interface
  - Badge Form Builder
  - Enterprise View Builder
    - Patients
    - Staff
    - Asset
  - Floorplan Builder
- Advanced configuration features for
  - List Manager
  - Data Request Engine
  - SMTP
- Managing user and group security
  - Authentication setup & configuration
    - Active Directory integration
- Managing Versus Service
  - Versus Services Manager
- Staff Assist Rule Modification
  - Workflow Manager Setup for Staff Assist
- Reports Plus™ Analytics Basics
  - MS SQL Server Preparation
  - Installation and setup
  - Basic Configuration and Use
  - Introduction to Workflow Management
- Understanding SI-275 System Integrator Training
- Understanding Basic Asset Management
- First Tier software application support
  - Authentication
  - Enterprise View Tabs
  - Badge Utility Forms
  - Versus Services
  - Basic RPA Functions

**Prerequisite:** No longer requires ST-101

### Who should attend:

- Technical staff responsible for first tier application support of the Versus system, including hardware and software support

**Cost:** \$3,000

## AS-300: Advanced Application Support Training

This four-day follow-up course provides in-depth instruction on advanced elements for the support of Versus workflow solutions. Students will become certified in the following:

- Versus Workflow Solutions Server Setup
- Multiple Rules Engine Management
- Basic ISM Implementation Management
- Workflow Manager Management
  - Setup and Configuration
  - Upgrades
- Introduction to Implementation Fundamentals
  - Configuring the advantages interface
    - Badge Form Builder
    - Enterprise View Builder
- Basic Implementation Authentication Managing
  - Managing user and group security
    - Authentication Setup & Configuration
    - Active Directory Integration

**Prerequisite:** Application Support Training (AS-200 or AT-01) within the last two years

### Who should attend:

- Technical staff responsible for first and second tier application support of the Versus system, including hardware and software support

**Cost:** \$3,500

## RE-300: Introduction to the Versus Rules Engine™

This five-day comprehensive course provides knowledge on the framework, syntax and configuration principles for developing business logic using the Versus Rules Engine™ application. Students will gain hands-on experience installing and developing rules built upon the Versus Staff Assist package. Students will develop rule sets that satisfy real-world clinical needs to understand the theory, use and best practices of using business logic with the Versus real-time locating system (RTLS). The course highlights the following areas:

- Introduction to the Rules Engine
  - Most common conditions and consequences
- Rules Writing Fundamentals
  - Creating A Simple Rule
  - Using Triggers
  - Setting Up Notifications
  - Using Filters
  - Using Flags and Registers
  - Configuring Timers
  - Creating Efficient Rules
  - Using Time in Rules
  - Using Comments
- Staff Assist Rules
  - Full Build
- Introduction to Location Status
  - Circular Lifecycle
  - Color Representation
  - Rules Basics for Changing and Understanding Location Status
- Rules Writing Workflow
  - Adding Intervals
  - Adding Location Status
  - Basic Reports Plus Analytics Workflow
- Rules Troubleshooting
  - System Stats Tools
  - Testing Techniques
- Second Tier Software Application Support

**Prerequisite:** Student must have attended Application Support Training (AS-200 or AT-01) within the last two years. Students should also be familiar with the following Versus applications as they will be utilized in the course exercises: Sensory Network Administration (SNA), Floor Plan Builder, Enterprise View™ Builder, Installation and Setup of Reports Plus™ Analytics.

### Who should attend:

- Technical staff responsible for configuring the operational features and business logic in the Versus system

**Cost:** \$3,500

**SA-150: SYSTEM ANALYST**

**AS-200: INTRO TO APPLICATION SUPPORT**

**AS-300: ADVANCED APPLICATION SUPPORT**

**RE-300: INTRO TO RULES**

JANUARY							FEBRUARY							MARCH							APRIL							MAY							JUNE							
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	
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14	15	16	17	18	19	20	11	12	13	14	15	16	17	11	12	13	14	15	16	17	15	16	17	18	19	20	21	13	14	15	16	17	18	19	10	11	12	13	14	15	16	
21	22	23	24	25	26	27	18	19	20	21	22	23	24	18	19	20	21	22	23	24	22	23	24	25	26	27	28	20	21	22	23	24	25	26	17	18	19	20	21	22	23	
28	29	30	31				25	26	27	28				25	26	27	28	29	30	31	29	30						27	28	29	30	31			24	25	26	27	28	29	30	

JULY							AUGUST							SEPTEMBER							OCTOBER							NOVEMBER							DECEMBER						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
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**Terms and Conditions:**

Registration fees cover classroom training, related material, and lunches. Fees do not include travel or lodging expenses. While every effort is made to conduct courses as scheduled, Versus Technology reserves the right to cancel courses at any time. Students enrolled in a cancelled session may apply their Versus class registration fee to another course within 12 months.

To register, email this form to [VersusUniversity@versustech.com](mailto:VersusUniversity@versustech.com).

Mail checks to Versus Technology, Attn: Versus University, 2600 Miller Creek Drive, Traverse City, MI 49684. Classes will be held at our Bayside location: 600 E. Front Street, Suite 106, Traverse City, MI 49686.

Company/Facility Name		Company/Facility Address	
Student 1	Phone	Email Address	
Student 2	Phone	Email Address	
Student 3	Phone	Email Address	

**Method of Payment:**

**Check enclosed** (Made payable to Versus Technology, Inc.) **Charge to credit card:**  AMEX  MC  VISA

**Card #** \_\_\_\_\_ **Expiration Date:** \_\_\_\_\_ **Security Code:** \_\_\_\_\_

Credit Card Billing Address and Zip Code:

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*I have read and understand the terms and conditions of this registration agreement, as outlined above.*

**Signature:** \_\_\_\_\_ Company / Facility Name \_\_\_\_\_

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Please indicate which course(s) you wish to attend with the # of seats you wish to reserve:

SA-150: System Analyst Training	
\$1,500 per seat; 3 days (Tues – Thurs)	
Dates	Seats
Feb 27 – Mar 1	
May 1 – May 3	
Aug 28 – Aug 30	
Oct 23 – Oct 25	
AS-300: Advanced Application Support	
\$3,500 per seat; 4 days (Tues – Fri)	
Dates	Seats
Mar 6 – Mar 9	
May 8 – May 11	
Sept 11 – Sept 14	
Nov 6 – Nov 9	

AS-200: Intro to Application Support	
\$3,000 per seat; 4 days (Tues – Fri)	
Dates	Seats
Feb 13 – Feb 16	
Apr 17 – Apr 20	
Jun 12 – Jun 15	
Aug 14 – Aug 17	
Oct 9 – Oct 12	
Dec 11 – Dec 14	
RE-300: Intro to Rules	
\$3,500 per seat; 5 days (Mon – Fri)	
Dates	Seats
Mar 12 – Mar 16	
May 21 – May 25	
Jul 16 – Jul 20	
Oct 15 – Oct 19	

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**Daniel Michalski, MCSE, CCNA, Ph.D.**

Daniel is our lead technical instructor, bringing over twenty years of advanced networking experience to the Versus team. He has contributed to numerous textbooks & developed curriculum on networking and computer fundamentals, as well as held teaching positions at two universities. Daniel is a Microsoft Certified Systems Engineer (MCSE), a Cisco Certified Network Administrator (CCNA), and a Certified Novell Administrator (CNA).

**Max Wolfe**

Max brings an extensive background of technical experience to the Versus University team. Prior to becoming a technical trainer, Max worked multiple years in technical support for Versus, helping clients troubleshoot problems, plan sensory networks and more. Max has a unique perspective into the questions that Versus customers have, and a knack for helping them find and understand solutions.

**Dan Sensenbaugh**

Dan is one of our veteran implementation managers. With 20+ years at Versus, he has deep knowledge in workflow automation through rules writing and has managed many complex workflow implementations, including projects at Memorial Sloan Kettering and Stanford Healthcare. Dan specializes in business rule, report & software development.

"I loved working in teams to practice real-world situations. I felt I learned exponentially faster when engaging with my classmates."

"Our class was a good mix of clinical and IT specialists. It was beneficial to all the attendees to see the entire utility of the project. Thank you!"

"The best class I have been to in years."

"The first day is overwhelming, but by the third day it really comes together. I appreciated the hands-on approach."

"The instructor kept me engaged the whole time, great teacher!"

"Great class! Extremely informative and thought-provoking. I appreciated the hands-on portions of the class."

"This was a highly educational, well-taught course. Thank you!"

"Fast paced but very well done to prepare and ensure that implementations are done right!"