OPERATORY SOLUTIONS

CHAIRS | DELIVERY UNITS | LIGHTS
ASSISTANT’S UNIT | STOOLS
OPERATORY SOLUTIONS TO EXCEED THEIR EXPECTATIONS

Your patients spend more time in the dental chair than anywhere else in your practice. How does your practice look from there? Even the most skilled clinicians can be overshadowed by an uncomfortable chair, bad lighting, and an awkward delivery system. Your operatory equipment is the foundation of excellent patient care. Define your practice and your patient’s experience with thoughtful design and cutting-edge technology that delivers both ergonomic performance and optimal patient comfort.

WHAT YOU GET WITH MIDMARK
We don’t want to just meet your expectations, we want to exceed them. Choosing Midmark is choosing quality, expertise, and a partner you can count on.

OPERATORY PACKAGES
All dental practices are not the same. To suit the unique needs of your practice, Midmark offers four distinct operatory packages with solutions that improve workflow and the patient experience.

THINGS TO CONSIDER
This helpful guide walks you through the key questions for assessing your operatory equipment needs.

INDIVIDUAL PRODUCTS
From chairs and delivery systems to lights and accessories, find the products that will work together to create your ideal operatory.

COLOR SELECTIONS
Decide between Ultraleather, Royal Hampton, and Silhouette upholstery selections and find the color that best suits your personality and practice.

WHAT YOU GET WITH MIDMARK
We don’t want to just meet your expectations, we want to exceed them. Choosing Midmark is choosing quality, expertise, and a partner you can count on.

SEE WHAT OUR CUSTOMERS ARE SAYING
Find out how other dental professionals are benefitting from Midmark quality and customer care.
Midmark is a provider of total solutions for the dental clinical space. We produce operatory equipment, dental cabinetry, and instrument processing, imaging, and mechanical products all with workflow-efficient designs that bring your clinical components into harmony. With our products you can create the best possible point-of-care experience for your patients.

Our solutions have you covered at every turn. We combine smart ergonomic designs, flexible options that bring you the performance you need, and safety features that protect you, your staff and your patients.

Rely on our thoughtful designs to create an experience your patients will remember and recommend.
DEMAND REMARKABLE

You practice excellence. When ordinary isn’t an option, demand operatory equipment that combines optimal patient luxury with elite ergonomic and clinician performance.

PRODUCT

Cabinetry: Artizan® treatment station, side cabinets, dispenser’s and upper storage  |  Chair: Elevance® Dental Chair  
Unit: Elevance® left-right doctor’s delivery and near chair-mounted assistant’s delivery  |  Light: LED Track Light with Monitor  
Stools: Doctor and assistant’s stool  |  Monitor: 24” Exorvision monitor mounted to track system

COLORS

Cabinet: Smoky Brown Pear  |  Resin: Silver Spun  
Countertops: Everest Quartz  |  Upholstery: Parrot limited seams Ultraleather®  |  Wall: Argos SW7065  |  Floor: Mannington Lakeview Adura Max (Rapid)
EXCEPTIONAL IN EVERY WAY

ELEVANCE OPERATORY

Expect more from your operatory equipment. Our masterful design combines cutting edge technology with clinician efficiency and unmatched patient comfort. Make excellence happen every day.

SOLUTIONS THAT ELEVATE PERFORMANCE

01 | Greater flexibility to enhance the way you work. Allow for seated or standing procedures even in small operatory spaces with Midmark’s unique Cantilever Forward® chair design.

02 | Immediate control of air and water adjustments, to all instruments, from a centrally located screen with an intuitive user interface and quick transitions between users and presets, all with the Integration Control Module®.

03 | Reduce patient anxiety with a relaxing, positive experience that keeps them coming back with the SerenEscape® heat and massage system.

04 | Accentuate patient comfort and position them for premium comfort and full clinician access with the sculpted headrest and contoured seat pocket.

05 | Independent and precise control of air and water flow for each handpiece with patented Kink Valve® technology.

06 | Stay seated throughout procedures by integrating accessories into your delivery system. Available with intraoral cameras, electric motors, ultrasonic scalers, and curing lights.
CRAFTED FOR EFFICIENCY

You prioritize your patients’ comfort. From where they sit for a procedure to how long they sit there, every piece of your operatory matters. Maintain lifelong patients with the ideal marriage of style and efficiency.

PRODUCT
Cabinetry: Synthesis® treatment station, central station, side cabinet, dispenser and upper storage | Chair: Elevance® Dental Chair | Unit: Procenter® 12:00 Freestanding Casework mounted doctor and assistant delivery unit | Light: LED Cabinet Mounted Operatory Light | Stools: Doctor and assistant’s stool

COLORS
BE UNFORGETTABLE
ELEVANCE PROCENTER OPERATORY

When you work efficiently, your patients have a better experience. Add unique touches of luxury and you have created an experience that makes an impression. Give yourself and your patients the best of both worlds with an operatory that is both highly functional and designed to impress.

**SOLUTIONS THAT COMPLEMENT THE WAY YOU WORK**

01. Reduce stress on your lower back throughout the day by eliminating the need for bending over to lock or unlock the rotation of your dental chair with the electronic rotation lock/unlock feature.

02. Improve workflows for the Dentist and Assistant and keep patients relaxed by keeping instruments within easy reach but out of the patients’ view with the flexible rear delivery option.

03. Maximize energy efficiency with only 22 watts of power consumption while producing a bright white light at 27,000, 21,000 and 15,000 Lux with the Midmark LED Dental Operatory Light.

04. Minimize work-space clutter and keep all instruments and the work-surface within reach of both clinicians during a procedure with a single mount arm for the Doctor’s and Assistant’s unit.

05. Work safely and efficiently by combining Midmark’s unique product offerings to build an office that is ergonomic and designed for you.
RENOWNED QUALITY

You pay attention to the details. It's why you're known for quality care. And, it's why you should never settle for operatory equipment that makes you trade performance for thoughtful design.

PRODUCT:
- Cabinetry: Artizan® treatment station, side cabinet, dispenser and upper storage
- Chair: UltraTrim Dental Chair
- Unit: Procenter® console mounted doctor's delivery and rear chair-mounted assistant's delivery
- Light: LED Console Mounted Operatory Light
- Stools: Doctor and assistant's stool
- Monitor: 24" Exorvision monitor mounted to treatment station

COLORS:
- Cabinet: Classic Walnut
- Countertops: Lava Rock Solid Surface
- Upholstery: Admiral Ultraleather®
- Wall: Argos SW7065
- Floor: Shaw Renaissance; color: graphite
Day after day, patient after patient, you need an operatory that delivers excellent access and patient comfort every single time. Count on Midmark’s quality construction and attention to detail to exceed your expectations and provide the right combination of precision and flexibility.

**SOLUTIONS YOU CAN COUNT ON**

01 | Reduce clutter and increase efficiency with optional ancillary device integration of scalers, electric motors, intraoral cameras, or curing lights.

02 | Unrestricted access to the patient with a narrower back and 40% thinner construction from the UltraTrim Dental Chair.

03 | Specially designed lumbar support for the patient and accurate positioning of the patient thanks to the double articulating headrest with the UltraComfort Dental Chair.

04 | Line-of-sight access to air and water controls with the exclusive pop-up lid on the Procenter Delivery System.

05 | More flexibility with rear, side, and wall mount delivery options all with our standard quality construction.
WITHIN YOUR REACH

Never compromise quality for affordability. With sleek styling and dependable performance wrapped up in our value-priced operatory package, you won’t have to.

PRODUCT
Cabinetry: Synthesis® treatment station, side cabinets, dispenser’s and upper storage | Chair: UltraTrim Dental Chair | Unit: Asepsis 21® left/right mounted doctor’s delivery and rear chair-mounted assistant’s delivery | Light: LED LR Mounted Operatory Light

Stools: Doctor and assistant’s stool

COLORS
Cabinet: Earth | Countertops: Arrowroot Solid Surface 
Upholstery: Dusk Ultraleather® | Wall: Argos SW7065 
Floor: Shaw - Thoroughly Modern 6; color: Debutante
VALUE LIVES HERE
ULTRA SERIES ASEPSIS 21 OPERATORY

Turn an average trip to the Dentist into an incredible experience without breaking the bank. We bring capability and affordability together to help you provide the quality of care your patients expect.

01 | Unrestricted clinician access to the patient along with premium patient comfort and support with the UltraComfort® and UltraTrim® Dental Chairs.

02 | Maximize energy efficiency with only 22 watts of power consumption while producing a bright white light at 27,000, 21,000 and 15,000 Lux with the Midmark LED Dental Operatory Light.

03 | Excellent visualization of tissues and details with true, reduced shadow, incandescent white light from the Midmark Halogen Dental Operatory Light.

04 | Uncompromising reliability from Midmark’s patented Kink Valve technology backed by a 10-year limited warranty.

05 | Improve asepsis by keeping air and water controls covered and protected with a removable top.

06 | Complement the way you prefer to work with mounting options including left/right, console mount, rear delivery, or cart mount.

SOLUTIONS THAT GET THE JOB DONE
THINGS TO CONSIDER

What’s important to you? We’re not just asking about upholstery colors and options, but also how do you want to practice? It’s a good idea to begin thinking about what you want and need in your operatories to be effective and make your delivery of care more efficient. Based on years of observing the clinical space, we have one basic recommendation: Design not just for how your clinic works today, but how you want to work in it and the environment you want to create for the future.

FIRST THINGS FIRST

Grab a pen and answer these initial questions:

1. What do you like about your current operatory products?

2. What aspects of your current operatory do not allow you to deliver quality care? What could be improved?

3. What do you want out of your operatory products that you do not have today?

4. What image do you want your future operatory products to portray to your patients?

With 1 being the highest and 7 being the lowest, rank in order the importance of the following when considering your future operatory products.

- Durability and Longevity
- Design Flexibility
- Patient Comfort
- Handpiece Integration
- Aesthetics
- Efficient Office Flow
- Cost Effective

NEXT STEPS

Now, go back through the operatory packages we show on pages 6-21. Mark the features and looks that appeal to you. What do you like about one or all?

- Demand Remarkable (Elevance Operatory p. 6-9)

- Crafted for Efficiency (Elevance Procenter Operatory p. 10-13)

- Renowned Quality (Ultra Series Procenter Operatory p. 14-17)

- Within Your Reach (Ultra Series Asepsis 21 Operatory p. 18-21)

A LITTLE MORE DETAIL

1. What type of dentistry do you practice?
   - General Practice
   - Oral Surgery
   - Specialty
   - Other

2. What type of delivery do you prefer?
   - Chair-mounted
   - Rear Delivery
   - Side Delivery

3. From where do you prefer to control your chair?
   - Foot control
   - Delivery mounted control
   - Chair mounted control

4. Do you prefer halogen or LED lighting?
   - Halogen
   - LED

5. Where do you want your lighting mounted?
   - Chair
   - Cabinet
   - Wall
   - Ceiling
   - Track

6. Do you want to integrate any instruments into your delivery system(s)?
   - Slicer
   - Electric Motor
   - Intraoral Camera
   - Curing Light
   - Track

7. Will there be monitors and CPUs in each operatory?
   - Yes
   - No
   - If yes, please tell us what stool ergonomics means to you:

8. Are you considering stools?
   - Yes
   - No
   - If yes, please tell us what stool(s) you are considering.

9. Do you plan to have any hygiene specific rooms?
   - Yes
   - No

10. Are there any local codes/regulations we need to help accommodate?
   - No
   - Yes (please explain)

11. What types of ancilary equipment do you use in your operatories?

12. Any other specialty carts or equipment your operatory needs to accommodate?
ELEVANCE® DENTAL CHAIR
Do your patients think luxury when they think of your practice? The Midmark Elevance Chair is where sophisticated styling, optimal patient access, and exceptional patient comfort come together in a dental chair. With greater support, ease of entry/exit, and quiet, precise operation, this chair will elevate your performance while boosting patient confidence and far exceed their expectations.

FEATURES
• Offer comfort beyond expectation with plush Ultraleather® upholstery.
• Reduce patient anxiety with the relaxing, spa-like experience of SerenEscape® heat and massage system.
• Protect your career with next level ergonomics and an electronic chair lock preventing you from constantly bending over to lock and unlock the chair.
• Comfortably perform procedures seated or standing.
• Count on exceptional range of motion while minimizing the floor space needed for full motion with the Cantilever Forward® design.
• Enjoy optimal access thanks to the thin, narrow cast-aluminum backrest and integrated armrests.

ELEVANCE CHAIR CONFIGURATIONS*

ULTRATRIM CHAIR CONFIGURATIONS

ULTRATRIM FEATURES
• Gain unprecedented access to the patient with a narrower chair back that is 40% thinner than our standard chair.
• Provide unencumbered patient entry and exit with a patented chair-back design featuring a cast-aluminum structure with integrated armrests.
• Rely on smooth, quiet, precise operation with standard programmable chair controls and a hydraulic drive system.
• Choose seamless Silhouette, plush Ultraleather®, or a limited-seams version of Ultraleather upholstery.

ULTRACOMFORT CHAIR CONFIGURATIONS

ULTRACOMFORT FEATURES
• Give your patients exceptional comfort with a fully contoured back and specially designed lumbar support.
• Cradle the key patient support areas of the elbows and inner shoulders with a patented chair-back design featuring a cast-aluminum back with integrated armrests.
• Trust smooth performance with programmable chair controls and a hydraulic drive system.
• Choose seamless Silhouette, plush Ultraleather®, or a limited-seams version of Ultraleather upholstery.

Designed to be better. Midmark UltraTrim® and UltraComfort® Dental Chairs offer unrestricted clinical access, premium patient support and comfort, and so much more. Be sure your patients are experiencing quality care from the moment they sit down with a chair that combines performance and thoughtful design.
DELIVERY SYSTEMS

ELEVANCE® DELIVERY
Don't accept ordinary. Set a new standard in efficiency and maintain the highest quality of care for your patients.
Combine clinician-inspired design and cutting-edge technology with the time-tested quality you expect in our most sophisticated delivery system.

ELEVANCE TRADITIONAL
Make excellence happen every day with finger-tip controls, masterful styling, personalized controls, and the ability to integrate the handpieces you prefer to use.

ELEVANCE CONTINENTAL STYLE
For over-the-patient instrument delivery that combines advanced design concepts with ergonomic balance, look no further than the Elevance Continental-Style Delivery System. Experience the difference this sophisticated unit makes for you and your patients.

ELEVANCE ASSISTANT
Maintain the same style and efficiency provided in the Elevance Delivery Unit with a configuration designed specifically for the Dental Assistant. Standard features include the chair control with four presets, an air-water syringe, an HVE, and a SE.

PROCENTER DELIVERY
From top-of-the-line components to meticulous assembly, the Midmark Procenter Instrument Delivery System helps you perform quality care for every patient, every day. Work with precision using integrated controls and adjustments that give you simple, yet refined, access.

PROCENTER TRADITIONAL
Available in chair, cabinet, and wall mounted systems, the Procenter Delivery System gives you precision, flexibility, and reliability through integrated controls and switches, exclusive pop-up lid, and patented Kink-Valve® technology.

PROCENTER SPECIALTY CABINET-MOUNTED
Experience the quality and reliability you’ve come to expect with the Midmark Procenter brand in a smaller, compact size specifically designed to be a standard delivery offering for our Artisan® Pado Benches and Ortho Cabinets/Carts in addition to custom applications.

PROCENTER 12 O-CLOCK
Incorporating careful design, attention to detail, and quality construction, the Midmark Procenter 12 O-Clock Delivery System provides the right combination of precision and flexibility to meet your practice needs while keeping instruments out of view of your patients.

PROCENTER ASSISTANT’S UNIT
Brings the thoughtful design, attention to detail, and quality construction of the Procenter Delivery Unit to a configuration ideal for the dental assistant.
SCALERS
Get exactly the right control.
• SATALEC® Pure Newton SLIM® Ultrasonic—Compact, lightweight, and autoclavable scaler with patented “Cruise Control” for automatic regulation of frequency and power. Also available with LED technology.
• Dentsply Cavitron® Steri-mate 360 (G139)—The industry’s most popular ultrasonic scaler uses magnetostrictive technology and is detachable and autoclavable to reduce cross contamination and enhance infection control.

ELECTRIC HANDPIECE
Work efficiently with perfectly silent, gentle operation and a maintenance-free brushless, autoclavable motor. The Bien Air Optima MX2 LED gives you motor speeds of 100 to 40,000 RPM for a broad range of procedures as well as programmable high/low RPM and RPM torque limits with auto reverse.

CAMERAS
Be confident in your diagnoses.
• Sopro Intraoral Cameras—Light-weight and easy to clean camera allows for easy image capture without blurring. Offering the 617, 717 First, SoproLIFE, and SoproCARE cameras.
• LIFE Camera—Offers diagnosis aid mode, treatment aid mode, and “DAYLIGHT” mode for specific high-quality image capture.
• 617 Camera—Comfortable curved design follows the natural shape of the mouth while giving a wide 105° angle of view.

CURING LIGHT
Keep your patients relaxed with quick, quiet curing. The SATALEC® Mini LED Curing Light combines power, efficiency, and speed with silent operation and a lightweight, stylish handpiece. Polymerize 3mm of any composite in only 6-12 seconds using a wide light spectrum and three modes of cure.

INTEGRATED ACCESSORIES
Clear the clutter and conduct faster, more accurate procedures with quality accessories integrated into your delivery system. Enjoy easy control that’s always within arms reach.
DELIVERY SYSTEMS

ASEPSIS 21® DELIVERY
How do you work? Maintain the high quality of care your patients expect with Midmark Asepsis 21 delivery systems, combining affordability with capability to complement the way you work.

DELIVERY CARTS
Give team members easy access to the instruments they need with four sleek, compact, and affordable cart options.

ASEPSIS 21 TRADITIONAL
Provide your team with the proper tools to get the job done and keep your practice running efficiently with the quality and reliability offered by the Midmark Asepsis 21® delivery system.

ASEPSIS 21 CONTINENTAL
Keep all of your handpieces and air and water controls in the most convenient location while complementing the way you work with reliable, over-the-patient Asepsis 21 delivery.

ASEPSIS 21 REAR DELIVERY
Make your patients more comfortable by keeping instruments out of view, but still within easy and convenient reach.
LED LIGHT

Identify shades, see details, and evaluate tissues with a true, reduced-shadow, energy efficient white light. This light also has a composite safe setting that keeps your composites safe from premature curing. The ergonomic design offers complete control, with pull, tilt, and twist options, as well as easy access to the touchpad.

### SPECIFICATIONS

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<th>Feature</th>
<th>LED Technology</th>
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HALOGEN LIGHT

See clearly with true, reduced-shadow, white incandescent light that helps you properly identify shades, see details, and evaluate tissues. The ergonomic design gives you full control and easy access to the touchpad where you can choose from three intensity adjustments and a composite safe setting to prevent premature curing.

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STOOLS

DENTIST’S STOOL
Reduce the musculoskeletal pain common in dentistry with a stool engineered to deliver premium styling, exceptional comfort, and thoughtful ergonomic design.

ASSISTANT’S STOOL
Keep your assistant comfortable through the lengthiest of procedures. With adjustable torso support and optional contoured backrest, this stylish stool promotes better posture.

TRACK LIGHT MONITOR
Get optimal dental lighting with excellent monitor positioning from the Midmark Dental Track Light Monitor, which enhances the patient experience while improving efficiency and case acceptance.

Position the monitor over the patient using the counterbalanced flex arm and independent trolleys or place it at eye level for chair side consultation. Interference with the operatory light is minimized so you and your patient enjoy unobstructed viewing of digital X-rays, intraoral camera images, patient education, and entertainment.

- ExorVision DenClarity 24” Dental Grade monitor with remote control offers HD picture with a built-in digital TV tuner.
- The Track Light Monitor is available in LED or Halogen for ceiling heights ranging from 8’ to 10’7”.
### UPHOLSTERY COLORS

#### ULTRALEATHER®
Ultrasuede offers beautiful, luxurious, soft surfaces with exceptional durability. In fact, no material comes closer to duplicating the look and styling of leather. With no VOCs, POPs or formaldehyde, Ultrasuede is also environmentally friendly. Available for the Elevance®, UltraComfort® and UltraTrim® chairs in your choice of many standard colors and additional colors by special order.

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#### ROYAL HAMPTON
Royal Hampton offers a durable, seamless upholstery complemented with an anti-microbial treatment. Available for the Elevance® chair in your choice of many standard colors and additional colors by special order.

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#### SILHOUETTE
Silhouette upholstery offers a sleek, smooth profile in a seamless vacuum formed upholstery. Available for the UltraComfort® and UltraTrim® chairs in your choice of many standard colors.

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WHAT YOU GET WITH MIDMARK

When you choose Midmark, you get so much more than a product. You get a partner with decades of hands-on manufacturing expertise, inspired design innovation, and landmark thought leadership in workflow efficiency. Midmark continues its long tradition of improving patient care by infusing function-forward design, relentless quality and thoughtful technology into every product. And with an extensive warranty and dedicated technical support, we’re right by your side the moment you need us.

Warranty and Service
We stand by the quality and reliability of our products. That is why we offer a standard five-year parts-only warranty for operatory products when purchased through an authorized Midmark dealer. In addition to warranty, Midmark has a large team of expert customer experience and technical support representatives that will assist you with any product questions regarding installation and service.

SEE WHAT OUR CUSTOMERS ARE SAYING

“Midmark has been a true partner during our ground up project. We were able to purchase the majority of our equipment from Midmark because of their diverse equipment portfolio. They also align with our values of patient comfort and quality care, which was huge for us. The continued customer support has also been fabulous and they stand behind their equipment.”

Derek W Jones, DMD
Elizabeth Jones, DMD, MS
Sanford Family Dental
RESOURCES

DENTAL DESIGN TOOL
Our easy-to-use, life-like digital tool helps you find your individual style and visualize what your operatory and sterilization space will look like.

DENTAL DESIGN TOOL
apps.midmark.com/
dental-design-tool

For more information, visit midmark.com/products/dental

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The color swatches shown are the best representation of the original material. Actual color may vary slightly. In order to confirm your color selection, we strongly recommend that you contact Midmark Customer Experience at 1-800-MIDMARK to request a sample before placing your order.

CARB 93120.2 Phase 2 Compliant

5-YEAR LIMITED WARRANTY