PATIENT FLOW OPTIMIZATION FOR ONCOLOGY CASE STUDY
More than 1.5 million Americans are diagnosed with cancer each year,¹ beginning a complex journey of care often requiring multiple services within every patient visit. At the same time, growing numbers of cancer patients are seeking treatment in more convenient outpatient settings, challenging health systems to meet their needs more efficiently and collaboratively.

Effectively coordinating care for a growing oncology population is no easy task. Yet, leading cancer centers are finding that technology can play a significant role in streamlining care delivery. Many rely on real-time locating system (RTLS) technology to manage the flow of patients, staff and equipment throughout their facilities. In-the-moment visibility to clinic operations, coupled with rich aggregate data, is helping to optimize care delivery and the overall patient experience.

PATIENT SATISFACTION: EASING THE STRESS OF TREATMENT
A patient's time is valuable, and wait times can understandably escalate patient stress and frustration. As Brenda Clements, RN, MBA, OCN, manager of nursing services at EMMC Cancer Care, shares, “They don’t want to spend it sitting in the waiting room or waiting for their next stage of care.”² Her facility uses Midmark RTLS (f/k/a Versus Technology*) to monitor wait times. Patients wear discreet

INSTALLATION HIGHLIGHTS:
Real Data, Real Improvements
• 10% increase in capacity without changing the number of rooms³
• Wait times for exam rooms decreased by up to 5 minutes per patient⁴
• Saved treatment nurses more than one mile of walking per day²
to see how long it is taking a patient to get through each phase of care.

Craig Bunnell, MD, MPH, MBA, chief medical officer at Dana-Farber Cancer Institute, explains how the Midmark RTLS Patient Flow Optimization software “shows us where everybody is—we know where staff is on the floor, we know where patients are throughout the institute, and we know where all the different providers are. If I’m looking for a patient, I know where the patient is, I know who is with and around that patient, I know what that patient has already done and what they have yet to do.”

**PATIENT ACCESS: UNLOCKING ADDED CAPACITY**

Many healthcare organizations find utilization of space and equipment hovering at surprisingly low rates of 30 to 40%, leaving significant room for improvement. Using RTLS data to reflect on trends like peak utilization and average length of stay can help improve patient access and increase revenue potential.

“By analyzing RTLS data, we noticed patients were waiting too long in our infusion clinic,” says David Michelin, MD, MPH, at Munson Healthcare’s Cowell Family Cancer Center. “We handed this data over to a company to create new scheduling templates, making it possible for us to more efficiently use our infusion chairs.”

Sarah Kadish, MS, formerly director of performance measures and improvement at Dana-Farber, now serving as vice president of quality and patient safety, spoke to Healthcare Information and Management Systems Society (HIMSS) conference attendees about how the facility prioritizes patients into exam rooms. Using real-time room status from RTLS and appointment times from the scheduling system helped decrease patient wait times for exam rooms by as much as five fewer minutes per patient.

RTLS data also revealed that exam rooms were empty 60% of the time, despite providers complaining they never had available exam space. The unbiased data was used to create a simulation model supporting dynamic room assignments.

Dana-Farber’s Dr. Bunnell adds, “In the end, we saw a 10% increase in capacity without changing the number of rooms we had. Because of the workflow changes we made, we were essentially able to add two rooms to each floor, just by using that real estate more efficiently.”

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The Midmark RTLS Enterprise View Floorplan provides a bird’s-eye view of cancer center operations, with real-time prompts and cues that keep patient visits running smoothly.
**PHARMACY WORKFLOW: INCREASING EFFICIENCY, REDUCING WASTE**

“Every time a pharmacist is interrupted during order review, the potential for error rises greatly,” says EMMC’s Clements. “Prior to the integration of the real-time location system, treatment nurses would make multiple trips to the pharmacy to see if meds were ready. These interruptions can lead to costly mistakes, because of patient safety and the reimbursement dollars lost from mixing and preparing incorrect medications.”

With RTLS in place, EMMC automates communications with the pharmacy, using icons within the software that change as order status changes. Orders are processed efficiently and without interruptions, improving pharmacy workflow and focus.

Clements adds, “Now, nurses are always informed by glancing at a monitor. This step alone has saved each treatment nurse from walking more than one mile per day.”

At the Cowell Family Cancer Center, Dr. Michelin echoes a similar sentiment. “RTLS will alert pharmacists when it is time to mix medications, making it possible to ensure that drugs are not prepared early and then discarded because patients are not ready for treatment. This automation not only enhances the delivery time of medications to patients, it is also a cost savings for our facility.”

**PERIOPERATIVE WORKFLOW: PHYSICIANS ASSESS EFFECTIVENESS OF RTLS IN PEER STUDY**

The anesthesiology team at Memorial Sloan Kettering’s Josie Robertson Surgery Center was skeptical of adopting RTLS, debating its effectiveness in perioperative care efficiency. This led Cindy Yeoh, MD, FASA, assistant attending anesthesiologist, and colleagues to develop a study to measure the impact of the technology. Specifically, they sought to establish whether RTLS would facilitate better communication and improve workflow.

Drawing on data from more than 8,000 patient cases, Josie Robertson’s anesthesiologists who use RTLS were found to be consistently more efficient. The team’s findings were published in the *Journal of Anesthesia & Clinical Research*, citing faster time to preoperative anesthesia clearance and shorter duration to anesthesia induction upon patient arrival to the operating room.

**INTEGRATIONS: RTLS REDUCES DATA ENTRY, ENSURES EMR ACCURACY**

Memorial Sloan Kettering’s Dr. Stein attributes RTLS as one of the keys to improving EMR workflow and the accuracy of data. “At a basic level, the interfaces between the real-time location system and some of the facility’s clinical information systems allow for the automation of time stamps that otherwise would have been done manually.”

Dr. Daniel Stein
Director of Informatics and Innovation
Memorial Sloan Kettering Cancer Institute

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**ONCOLOGY CENTERS ACROSS THE U.S. RELY ON MIDMARK RTLS TO STREAMLINE FLOW AND ENHANCE EFFICIENCIES.**

- Cleveland Clinic, Taussig Cancer Center
- Dana-Farber Cancer Institute, Jimmy Fund Clinic
- Dana-Farber Cancer Institute, Yawkey Center for Cancer Care
- Eastern Maine Medical Center (EMMC) Cancer Care, Lafayette Family Cancer Center
- Johns Hopkins Kimmel Cancer Center, Skip Viragh Outpatient Cancer Building
- Memorial Sloan Kettering Cancer Institute, Josie Robertson Surgery Center
- Memorial Sloan Kettering Cancer Institute, 64th Street Outpatient Center
- Memorial Sloan Kettering Cancer Institute, Westchester
- Memorial Sloan Kettering Cancer Institute, Urgent Care Center
- Munson Healthcare, Cowell Family Cancer Center
- Stanford Health, Cancer Center South Bay
- UCSF Helen Diller Family Comprehensive Cancer Center
- University of Minnesota Clinics and Surgery Center, Masonic Cancer Clinic
Operating room utilization or turnover time are usually captured manually, making them subject to human error. According to Dr. Stein, “RTLS automatically populating information is something that’s really beneficial when thinking about analytics and ways to optimize the system.”

"It’s really been transformative as far as our work efficiency. It’s been transformative for our patients,” Allen L’Italien, executive director of EMMC, told ACCC.9

Reflecting on Dana-Farber’s RTLS journey, Dr. Bunnell shares, “There are possibilities within this technology that we don’t think about right now, but the more we use it, the more we’re going to discover those uses. The potential to do everything from ironing out workflow clogs to lowering costs by improving efficiency and capacity is tremendous.”3

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