



**BEACON  
POINT**  
ASSOCIATES

  
**midmark®**



NX EQ Lights: Exam  
Contract #36C10G25D0032  
Contract Holder: Beacon Point Associates, LLC

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# Guide Book

Effective October 22, 2025

**Lighting**

New VA Government Contract for Exam Equipment Lights ..... 3

Ritter 255 LED Procedure Light ..... 4

Ritter 253 LED Exam Light ..... 5

Ritter 250 LED Exam Light ..... 6



## NEW VA Government Contract for Exam Equipment Lights

**Partnership Overview:** Midmark has partnered with Beacon Point Associates (Beacon), an experienced Service-Disabled Veteran-Owned Small Business (SDVOSB) dedicated exclusively to serving the federal healthcare marketplace. Beacon specializes in delivering comprehensive federal contracting solutions that streamline the procurement process for government customers.

**Contract Name:** NX EQ Lights: Exam

**Contract Holder:** Beacon Point Associates, LLC.

**Contract Number:** 36C10G25D0032

**Period of Performance:**

Base Year:	10/22/2025 - 10/21/2026 <b>(current)</b>
Option Year 1:	10/22/2026 - 10/21/2027
Option Year 2:	10/22/2027 - 10/21/2028
Option Year 3:	10/22/2028 - 10/21/2029
Option Year 4:	10/22/2029 - 10/21/2030

**What is a VA NX EQ contract?** It is a contract for non-expendable (NX) equipment (EQ) in the Veterans Health Administration (VHA). The VA's Strategic Acquisition Center (SAC) manages this contract.

**Procurement Process:**

1. Contact Beacon to request a quote from their Inside Sales Team.

Send all requests to: [Quotes@TeamBPA.com](mailto:Quotes@TeamBPA.com)

Note: The pricing listed on Beacon's quote is the government's contracted price

2. Orders are sent to the VA Government Ordering Officer:

Email Address: [vaelcmnxeqorderingofficer@va.gov](mailto:vaelcmnxeqorderingofficer@va.gov)

3. Orders will be prepared and sent to Beacon by the VA Government Ordering Officer.
4. For additional information regarding the NX EQ Lights: Exam contract, please contact:

Adriana Belen, [Adriana.Belen@TeamBPA.com](mailto:Adriana.Belen@TeamBPA.com), (239) 984-3095 or

Tom Summerour, [Tom.Summerour@TeamBPA.com](mailto:Tom.Summerour@TeamBPA.com), (239) 984-3228



Mobile Procedure Light



Single Procedure Light



Dual Procedure Light



Wall Mount

## Ritter® 255

### LED Procedure Light

- 4,400 K color temperature
- Color Rendering Index (CRI) greater than 95
- 7,500 fc intensity (80,729 lux) at 1 meter (39") focal length
- Effortless positioning
- Weight: 65 lb (118 lb for dual light)
- Shipping weight: 120 lb (190 lb for dual light)

CLIN	Model	Description
18	255-001	Single mount, 8' ceiling
19	255-002	Single mount, 9' ceiling
20	255-003	Dual mount, 8' ceiling
21	255-004	Dual mount, 9' ceiling
22	255-005	Mobile Procedure Light
23	255-006	Wall Mount
<b>Accessories</b>		
24	002-1865-00 <sup>2, 3</sup>	10' ceiling mount adapter kit
25	9A584001 <sup>1</sup>	Conversion kit w/cover (single to double light)

<sup>1</sup> - To convert an existing single light to a dual light, this conversion kit must be ordered in addition to a second 8' or 9' light

<sup>2</sup> - Converts an 8' or 9' light to a 10' ceiling height

<sup>3</sup> - One required per light arm

The following model numbers are recommended based on the following ceiling heights (measured from the bottom of the ceiling surface to the floor):

Less than 8'	255-005	Mobile Procedure Light
8' to 9'	255-001, 255-003	8' Single or Dual Procedure Light
9' to 10'	255-002, 255-004	9' Single or Dual Procedure Light
Greater than 10'	255-001, 255-003, 255-005	8' Single or Dual Procedure Light with 10' ceiling mount adapter kit(s) or Mobile Procedure Light



# Ritter® 253

## LED Exam Light

- LED technology for up to 50,000 hours of useful life
- Designed to provide a considerable reduction in operating cost over the life of the LED
- 4,500 K color temperature
- 1,550 fc intensity (16,500 lux) at 16" focal length
- Sleek, ergonomic and easy-to-clean design
- Mist color
- Weight of light unit: 6 lb (253-012 light kit including bracket)
- Shipping weight: 8 lb (253-012 light kit including bracket)

### Mobile Caster Stand Kit



### Exam Chair Kit

CLIN	Model	Description
3	253-011	LED Exam Light - light only - excludes mounting hardware
4	253-012 <sup>3</sup>	LED Exam Light - exam chair kit - models 204/22X*/62X* - includes light, splines and chair mounting hardware, field installed
5	253-013 <sup>2</sup>	LED Exam Light - exam chair kit - model 626 for 32" upholstery and Patient Support Rails - includes light, splines and chair mounting hardware, field installed
6	253-015	LED Exam Light - procedure chair kit - models 230/641/646/647 - includes light, base rail and chair mounting hardware, field installed
7	253-016	LED Exam Light - mobile caster stand kit - includes light and caster stand
8	253-017	LED Exam Light - wall mount kit - includes light, wall mounting bracket and hardware, field installed

### Miscellaneous

9	9A619001	LED exam chair mounting hardware (only) - models 204/22X*/62X* - field installed
10	9A620001	LED exam chair mounting hardware (only) - model 626 w/ 32" upholstery - field installed
11	9A622001	LED procedure chair mounting hardware (only) - models 230/641/646/647 - field installed
13	9A624001	LED 630/631 procedure chair spline mounting hardware (only), 28" wide upholstery, field installed
14	9A625001	LED 630/631 procedure chair spline mounting hardware (only), 32" wide upholstery, field installed
15	9A626001 <sup>1</sup>	LED 630/631 procedure chair rail mount hardware (only), field installed
17	9A459001	Disposable light sheaths; 5 boxes of 25 per carton
16	9A628001	LED light mobile caster stand (only)
12	9A623001	LED wall mount bracket (only)

\* Mounts to chairs with a 2006 or newer manufacture date

<sup>1</sup> - Requires (1) accessory rail 9A557001 or 9A557002

<sup>2</sup> - Use 253-013 with Patient Support Rails

<sup>3</sup> - Slight interference with Patient Support Rails, use 253-013 to minimize



# Ritter® 250

## LED Exam Light

- LED technology for up to 25,000 hours of useful life
- Designed to provide a considerable reduction in operating cost over the life of the LEDs
- 4,000 K color temperature
- 1,800 fc intensity (19,375 lux) at 18" focal length
- Mist color
- Exam light weight: 20 lb
- Shipping weight: 25 lb

### Caster Base Accessory

CLIN	Model	Description
1	250-003	LED exam light
2	9A621001	Caster base accessory



Designing better care.®



**CARB 93120.2 Phase 2 Compliant and TSCA Title VI Compliant**

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Certain products are not included. See the complete list at: [midmark.com/ISO](https://midmark.com/ISO)

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or visit our website: [midmark.com](https://midmark.com)

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